

Sales Executive ELV

Number of Positions: 1

Contract Type: Indefinite

Job description

Reporting directly to the Business Development Manager, you will be:

- Overseeing the sales process, from lead generation to sale conclusion
- Managing the portfolio of clients to continuously seek repeat business
- Working with marketing team to develop campaigns to reach out to new clients
- Identify the right solution to meet client's requirements by organising site visits and scheduling follow-ups
- Liaising with suppliers on technical and commercial matters

Qualifications

Here is what you need to excel in this post:

- Goal oriented and independent
- Well conversant with technology solutions (electrical /ELV systems experience)
- 3+ years of experience in a similar role with B2B clients;
- Good written and verbal communication skills in English (knowledge of Maltese will be considered an asset)
- Clean and valid driving license.

Training provided

On the job training

Any assistance with accommodation/relocation

None

Any other benefits

- Full training leading to professional growth;
- Competitive base salary, including an attractive commission structure
- Welcoming, exciting and professional environment;
- Social events throughout the year for employees and families
- Private health insurance
- Special summer hours;

Salary

24000 - 25000 per annum + commission

How will the interviews be held

Online or in person.

To apply

CVs and a covering email are to be sent by email to eures.recruitment.jobsplus@gov.mt and should be written in English. Please quote the vacancy name and number in your email.